

FORD MOTABILITY PRICE GUIDE

3 Year Contract Hire Prices - Customer Guide

Effective 1 January 2018 - 31 March 2018



Motability

The leading car scheme for disabled people



Premium Paint and Rear Parking Sensors will be included as Free Options on all new Ford cars contracted through the Motability Scheme by a Ford Authorised Dealer (if not already included as Standard). This offer excludes Exclusive body colours. Where Exclusive colours are available to order, they are at additional cost. For details and availability, refer to the retail price list or consult your Ford Dealer. Note that Mondeo, S-MAX and Galaxy are fitted with both Front and Rear Parking Sensors. No cash alternative is available.

Vehicle shown is an S-MAX and is for illustration purposes only.



FORD MOTABILITY CONTRACT HIRE POLICY

KEY

| DLA, PIP & AFIP | | WPMS | |
|-----------------|----------------|-----------------|----------------|
| Advance Payment | Weekly Payment | Advance Payment | Weekly Payment |
| £0 | T/A | £0 | £56.75 |

Where:

DLA/PIP and and AFIP - Recipients of the Disability Living Allowance - Higher Rate Mobility Supplement, Personal Independence Payments or Armed Forces Independence Payments.

WPMS - Recipients of the War Pensioners Mobility Supplement

Advance Payment - The amount payable at the start of the 3 year Contract Hire period.

T/A - Total Weekly Allowance

FUEL CONSUMPTION

† The fuel economy figures quoted throughout this price guide are achieved by following strict EU governed test procedures and are specifically designed to enable customers to compare vehicles from all manufacturers on a like-for-like basis. Fuel consumption is directly affected by the length of the journey; number of passengers and amount of luggage carried; individual driving style; road and traffic conditions; weather conditions; vehicle age, mileage, condition and standard of maintenance; use of vehicle features such as air conditioning; and any modifications to the vehicle such as the addition of a roof rack. Your fuel economy will vary based on these and other factors and, for these reasons, many drivers may not achieve the EU fuel economy figures (below) in day-to-day driving, although the vehicle is technically capable of doing so.

∅ The declared fuel / energy consumptions, CO2 emissions and electric range are measured according to the technical requirements and specifications of the European Regulation (EC) 715/2007 and (EC) 692/2008 as last amended. Fuel consumption and CO2 emissions are specified for a vehicle variant and not for a single car. The applied standard test procedure enables comparisons between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors are very important in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contains data for all new passenger car models is available at any point of sale free of charge or can be downloaded from <http://carfueldata.dft.gov.uk/>.

Notes and Conditions

Applications must be received and accepted by Motability Operations Limited between 1 January 2018 to 31 March 2018.

All vehicles require the total allowance to be committed for the 3 year contract period and any subsequent increases in the allowance are forfeited.

Where a monetary value is shown any subsequent increases in the allowance will be paid by the DWP to the recipient.

Prices are true and accurate at the time of publishing. Prices change from time to time.

Ford Motor Company Ltd. reserve the right to change prices without prior notification.



KA+

Available from Nil Advance Payment

2018 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|----------------------------|-----------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ‡ |
| Studio | | | | | | | | | | | |
| | 1.2 Ti-VCT 70PS | Petrol | Manual | £0 | £55.00 | £0 | £54.96 | 42.8 (6.6) | 70.6 (4.0) | 56.5 (5.0) | 114 |
| Zetec | | | | | | | | | | | |
| | 1.2 Ti-VCT 70PS | Petrol | Manual | £0 | £56.00 | £0 | £55.96 | 42.8 (6.6) | 70.6 (4.0) | 56.5 (5.0) | 114 |
| | 1.2 Ti-VCT 85PS | Petrol | Manual | £0 | £57.00 | £0 | £56.96 | 42.8 (6.6) | 70.6 (4.0) | 56.5 (5.0) | 114 |
| Zetec White Edition | | | | | | | | | | | |
| | 1.2 Ti-VCT 85PS | Petrol | Manual | £0 | £57.25 | £0 | £57.21 | 42.8 (6.6) | 70.6 (4.0) | 56.5 (5.0) | 114 |
| Zetec Black Edition | | | | | | | | | | | |
| | 1.2 Ti-VCT 85PS | Petrol | Manual | £0 | £57.25 | £0 | £57.21 | 42.8 (6.6) | 70.6 (4.0) | 56.5 (5.0) | 114 |



All New Fiesta 3-door hatchback

Available from £95 Advance Payment

2018 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|------------------------------|---------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ∅ |
| Zetec | | | | | | | | | | | |
| | 1.1 85PS | Petrol | Manual | £95 | T/A | £0 | £60.11 | 50.4 (5.6) | 76.3 (3.7) | 64.2 (4.4) | 101 |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £95 | T/A | £0 | £60.11 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £295 | T/A | £0 | £61.43 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 85PS | Diesel | Manual | £395 | T/A | £0 | £62.10 | 80.7 (3.5) | 94 (3.0) | 88.3 (3.2) | 82 |
| Zetec with Navigation | | | | | | | | | | | |
| | 1.1 85PS | Petrol | Manual | £95 | T/A | £0 | £60.11 | 50.4 (5.6) | 76.3 (3.7) | 64.2 (4.4) | 101 |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £95 | T/A | £0 | £60.11 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £295 | T/A | £0 | £61.43 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 85PS | Diesel | Manual | £395 | T/A | £0 | £62.10 | 80.7 (3.5) | 94 (3.0) | 88.3 (3.2) | 82 |
| B&O Play Zetec | | | | | | | | | | | |
| | 1.1 85PS | Petrol | Manual | £95 | T/A | £0 | £60.11 | 50.4 (5.6) | 76.3 (3.7) | 64.2 (4.4) | 101 |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £95 | T/A | £0 | £60.11 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £295 | T/A | £0 | £61.43 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 85PS | Diesel | Manual | £395 | T/A | £0 | £62.10 | 80.7 (3.5) | 94 (3.0) | 88.3 (3.2) | 82 |
| Titanium | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £295 | T/A | £0 | £61.43 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £345 | T/A | £0 | £61.77 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 98 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £495 | T/A | £0 | £62.76 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 120PS | Diesel | Manual | £595 | T/A | £0 | £63.43 | 72.3 (3.9) | 88.3 (3.2) | 80.7 (3.5) | 89 |
| B&O Play Titanium | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £295 | T/A | £0 | £61.43 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £345 | T/A | £0 | £61.77 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 98 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £495 | T/A | £0 | £62.76 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 98 |
| | 1.5 TDCi 120PS | Diesel | Manual | £595 | T/A | £0 | £63.43 | 72.3 (3.9) | 88.3 (3.2) | 80.7 (3.5) | 89 |
| Titanium X | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £395 | T/A | £0 | £62.10 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £445 | T/A | £0 | £62.43 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 98 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £595 | T/A | £0 | £63.43 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 120PS | Diesel | Manual | £695 | T/A | £0 | £64.09 | 72.3 (3.9) | 88.3 (3.2) | 80.7 (3.5) | 89 |



All New Fiesta 3-door hatchback

Available from £95 Advance Payment

2018 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|--------------------------------|---------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ø |
| ST-Line | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £395 | T/A | £0 | £62.10 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £445 | T/A | £0 | £62.43 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 98 |
| | 1.0T EcoBoost 140PS | Petrol | Manual | £545 | T/A | £0 | £63.09 | 48.7 (5.8) | 74.3 (3.8) | 62.8 (4.5) | 102 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £645 | T/A | £0 | £63.76 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 120PS | Diesel | Manual | £795 | T/A | £0 | £64.80 | 72.3 (3.9) | 88.3 (3.2) | 80.7 (3.5) | 89 |
| ST-Line with Navigation | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £395 | T/A | £0 | £62.10 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £445 | T/A | £0 | £62.43 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 98 |
| | 1.0T EcoBoost 140PS | Petrol | Manual | £545 | T/A | £0 | £63.09 | 48.7 (5.8) | 74.3 (3.8) | 62.8 (4.5) | 102 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £645 | T/A | £0 | £63.76 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 120PS | Diesel | Manual | £795 | T/A | £0 | £64.80 | 72.3 (3.9) | 88.3 (3.2) | 80.7 (3.5) | 89 |
| ST-Line X | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £395 | T/A | £0 | £62.10 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £445 | T/A | £0 | £62.43 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 98 |
| | 1.0T EcoBoost 140PS | Petrol | Manual | £545 | T/A | £0 | £63.09 | 48.7 (5.8) | 74.3 (3.8) | 62.8 (4.5) | 102 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £595 | T/A | £0 | £63.43 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 120PS | Diesel | Manual | £695 | T/A | £0 | £64.09 | 72.3 (3.9) | 88.3 (3.2) | 80.7 (3.5) | 89 |
| Vignale | | | | | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £695 | T/A | £0 | £64.09 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 98 |
| | 1.0T EcoBoost 140PS | Petrol | Manual | £795 | T/A | £0 | £64.80 | 48.7 (5.8) | 74.3 (3.8) | 62.8 (4.5) | 102 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £995 | T/A | £193 | £64.80 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 120PS | Diesel | Manual | £795 | T/A | £0 | £64.80 | 72.3 (3.9) | 88.3 (3.2) | 80.7 (3.5) | 89 |



All New Fiesta 5-door hatchback

Available from £95 Advance Payment

2018 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|------------------------------|---------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ∅ |
| Zetec | | | | | | | | | | | |
| | 1.1 85PS | Petrol | Manual | £95 | T/A | £0 | £60.11 | 50.4 (5.6) | 76.3 (3.7) | 64.2 (4.4) | 101 |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £95 | T/A | £0 | £60.11 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £295 | T/A | £0 | £61.43 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 85PS | Diesel | Manual | £395 | T/A | £0 | £62.10 | 80.7 (3.5) | 94 (3.0) | 88.3 (3.2) | 82 |
| Zetec with Navigation | | | | | | | | | | | |
| | 1.1 85PS | Petrol | Manual | £95 | T/A | £0 | £60.11 | 50.4 (5.6) | 76.3 (3.7) | 64.2 (4.4) | 101 |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £95 | T/A | £0 | £60.11 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £295 | T/A | £0 | £61.43 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 85PS | Diesel | Manual | £395 | T/A | £0 | £62.10 | 80.7 (3.5) | 94 (3.0) | 88.3 (3.2) | 82 |
| B&O Play Zetec | | | | | | | | | | | |
| | 1.1 85PS | Petrol | Manual | £95 | T/A | £0 | £60.11 | 50.4 (5.6) | 76.3 (3.7) | 64.2 (4.4) | 101 |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £95 | T/A | £0 | £60.11 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £295 | T/A | £0 | £61.43 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 85PS | Diesel | Manual | £395 | T/A | £0 | £62.10 | 80.7 (3.5) | 94 (3.0) | 88.3 (3.2) | 82 |
| Titanium | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £295 | T/A | £0 | £61.43 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £345 | T/A | £0 | £61.77 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 98 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £495 | T/A | £0 | £62.76 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 120PS | Diesel | Manual | £595 | T/A | £0 | £63.43 | 72.3 (3.9) | 88.3 (3.2) | 80.7 (3.5) | 89 |
| B&O Play Titanium | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £295 | T/A | £0 | £61.43 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £345 | T/A | £0 | £61.77 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 98 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £495 | T/A | £0 | £62.76 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 120PS | Diesel | Manual | £595 | T/A | £0 | £63.43 | 72.3 (3.9) | 88.3 (3.2) | 80.7 (3.5) | 89 |
| Titanium X | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £395 | T/A | £0 | £62.10 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £445 | T/A | £0 | £62.43 | 5.4 (52.3) | 3.6 (78.5) | 4.3 (65.7) | 98 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £595 | T/A | £0 | £63.43 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 120PS | Diesel | Manual | £695 | T/A | £0 | £64.09 | 72.3 (3.9) | 88.3 (3.2) | 80.7 (3.5) | 89 |



All New Fiesta 5-door hatchback

Available from £95 Advance Payment

2018 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|--------------------------------|---------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ø |
| ST-Line | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £395 | T/A | £0 | £62.10 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £445 | T/A | £0 | £62.43 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 98 |
| | 1.0T EcoBoost 140PS | Petrol | Manual | £545 | T/A | £0 | £63.09 | 48.7 (5.8) | 74.3 (3.8) | 62.8 (4.5) | 102 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £645 | T/A | £0 | £63.76 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 120PS | Diesel | Manual | £795 | T/A | £0 | £64.80 | 72.3 (3.9) | 88.3 (3.2) | 80.7 (3.5) | 89 |
| ST-Line with Navigation | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £395 | T/A | £0 | £62.10 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £445 | T/A | £0 | £62.43 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 98 |
| | 1.0T EcoBoost 140PS | Petrol | Manual | £545 | T/A | £0 | £63.09 | 48.7 (5.8) | 74.3 (3.8) | 62.8 (4.5) | 102 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £645 | T/A | £0 | £63.76 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 120PS | Diesel | Manual | £795 | T/A | £0 | £64.80 | 72.3 (3.9) | 88.3 (3.2) | 80.7 (3.5) | 89 |
| ST-Line X | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £395 | T/A | £0 | £62.10 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 97 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £445 | T/A | £0 | £62.43 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 98 |
| | 1.0T EcoBoost 140PS | Petrol | Manual | £545 | T/A | £0 | £63.09 | 48.7 (5.8) | 74.3 (3.8) | 62.8 (4.5) | 102 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £595 | T/A | £0 | £63.43 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 120PS | Diesel | Manual | £695 | T/A | £0 | £64.09 | 72.3 (3.9) | 88.3 (3.2) | 80.7 (3.5) | 89 |
| Vignale | | | | | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £695 | T/A | £0 | £64.09 | 52.3 (5.4) | 78.5 (3.6) | 65.7 (4.3) | 98 |
| | 1.0T EcoBoost 140PS | Petrol | Manual | £795 | T/A | £0 | £64.80 | 48.7 (5.8) | 74.3 (3.8) | 62.8 (4.5) | 102 |
| | 1.0T EcoBoost 100PS | Petrol | Automatic | £995 | T/A | £193 | £64.80 | 40.9 (6.9) | 67.3 (4.2) | 54.3 (5.2) | 118 |
| | 1.5 TDCi 120PS | Diesel | Manual | £795 | T/A | £0 | £64.80 | 72.3 (3.9) | 88.3 (3.2) | 80.7 (3.5) | 89 |



B-MAX

Available from £95 Advance Payment

2017 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|-----------------------------|-------------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ∅ |
| Zetec Navigator | | | | | | | | | | | |
| | 1.0T 100PS EcoBoost | Petrol | Manual | £95 | T/A | £0 | £60.11 | 42.8 (6.6) | 65.7 (4.3) | 55.4 (5.1) | 119 |
| | 1.0T 125PS EcoBoost | Petrol | Manual | £145 | T/A | £0 | £60.44 | 47.1 (6.0) | 67.3 (4.2) | 57.7 (4.9) | 114 |
| | 1.5 TDCi 75PS S/S | Diesel | Manual | £495 | T/A | £0 | £62.76 | 70.6 (4.0) | 78.5 (3.6) | 74.3 (3.8) | 98 |
| | 1.5 TDCi 95PS S/S | Diesel | Manual | £295 | T/A | £0 | £61.43 | 70.6 (4.0) | 78.5 (3.6) | 74.3 (3.8) | 98 |
| Titanium Navigator | | | | | | | | | | | |
| | 1.0T 100PS EcoBoost | Petrol | Manual | £195 | T/A | £0 | £60.77 | 42.8 (6.6) | 65.7 (4.3) | 55.4 (5.1) | 119 |
| | 1.0T 125PS EcoBoost S/S | Petrol | Manual | £295 | T/A | £0 | £61.43 | 47.1 (6.0) | 67.3 (4.2) | 57.7 (4.9) | 114 |
| | 1.5 TDCi 95PS S/S | Diesel | Manual | £295 | T/A | £0 | £61.43 | 70.6 (4.0) | 78.5 (3.6) | 74.3 (3.8) | 98 |
| Titanium X Navigator | | | | | | | | | | | |
| | 1.0T 125PS EcoBoost | Petrol | Manual | £695 | T/A | £0 | £64.09 | 47.1 (6.0) | 67.3 (4.2) | 57.7 (4.9) | 114 |
| | 1.5 TDCi 95PS | Diesel | Manual | £745 | T/A | £0 | £64.42 | 70.6 (4.0) | 78.5 (3.6) | 74.3 (3.8) | 98 |

All B-MAX subject to availability.



New EcoSport

Available from £195 Advance Payment

2018.25 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|---------------------------|---------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ∅ |
| Zetec | | | | | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £195 | T/A | £0 | £60.77 | 45.5 (6.2) | 61.4 (4.6) | 54.3 (5.2) | 119 |
| | 1.0T EcoBoost 125PS | Petrol | Automatic | £395 | T/A | £0 | £62.10 | 39.2 (7.2) | 56.4 (5.0) | 48.7 (5.8) | 134 |
| | 1.5 TDCi 100PS | Diesel | Manual | £495 | T/A | £0 | £62.76 | 62.7 (4.5) | 74.3 (3.8) | 68.8 (3.8) | 107 |
| Zetec + Navigation | | | | | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £195 | T/A | £0 | £60.77 | 45.5 (6.2) | 61.4 (4.6) | 54.3 (5.2) | 119 |
| | 1.0T EcoBoost 125PS | Petrol | Automatic | £395 | T/A | £0 | £62.10 | 39.2 (7.2) | 56.4 (5.0) | 48.7 (5.8) | 134 |
| | 1.5 TDCi 100PS | Diesel | Manual | £495 | T/A | £0 | £62.76 | 62.7 (4.5) | 74.3 (3.8) | 68.8 (3.8) | 107 |
| Titanium | | | | | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £395 | T/A | £0 | £62.10 | 45.5 (6.2) | 61.4 (4.6) | 54.3 (5.2) | 119 |
| | 1.0T EcoBoost 125PS | Petrol | Automatic | £495 | T/A | £0 | £62.76 | 39.2 (7.2) | 56.4 (5.0) | 48.7 (5.8) | 134 |
| | 1.5 TDCi 100PS | Diesel | Manual | £595 | T/A | £0 | £63.43 | 62.7 (4.5) | 74.3 (3.8) | 68.8 (3.8) | 107 |
| ST-Line | | | | | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £595 | T/A | £0 | £63.43 | 45.5 (6.2) | 61.4 (4.6) | 54.3 (5.2) | 119 |
| | 1.0T EcoBoost 125PS | Petrol | Automatic | £695 | T/A | £0 | £64.09 | 39.2 (7.2) | 56.4 (5.0) | 48.7 (5.8) | 134 |
| | 1.0T EcoBoost 140PS | Petrol | Manual | £695 | T/A | £0 | £64.09 | 45.5 (6.2) | 74.3 (3.8) | 54.3 (5.2) | 119 |

Focus 5-door hatchback

Available from £195 Advance Payment

2017.5 Model Year

| Model | Engine | Fuel | Transmission | WPMS | | | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|----------------------|---------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|---------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra - Urban | Combined | CO ₂ Emissions (g/km) Ø |
| Zetec Edition | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £195 | T/A | £0 | £60.77 | 49.6 (5.7) | 72.4 (3.9) | 61.4 (4.6) | 105 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £245 | T/A | £0 | £61.10 | 49.6 (5.7) | 68.9 (4.1) | 60.1 (4.7) | 108 |
| | 1.0T EcoBoost 125PS | Petrol | Automatic | £245 | T/A | £0 | £61.10 | 38.2 (7.4) | 64.2 (4.4) | 51.4 (5.5) | 125 |
| | 1.5 TDCi 120PS | Diesel | Manual | £545 | T/A | £0 | £63.09 | 65.7 (4.3) | 83.1 (3.4) | 74.3 (3.8) | 99 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,345 | T/A | £288 | T/A | 67.3 (4.2) | 78.5 (3.6) | 74.3 (3.8) | 99 |
| ST-Line | | | | | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Automatic | £445 | T/A | £0 | £62.43 | 38.2 (7.4) | 64.2 (4.4) | 51.4 (5.5) | 125 |
| | 1.0T EcoBoost 140PS | Petrol | Manual | £245 | T/A | £0 | £61.10 | 45.6 (6.2) | 68.9 (4.1) | 57.7 (4.9) | 112 |
| | 1.5T EcoBoost 150PS | Petrol | Automatic | £745 | T/A | £0 | £64.42 | 33.2 (8.5) | 60.1 (4.7) | 46.3 (6.1) | 140 |
| | 1.5 TDCi 120PS | Diesel | Manual | £645 | T/A | £0 | £63.76 | 65.7 (4.3) | 83.1 (3.4) | 74.3 (3.8) | 99 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,345 | T/A | £288 | T/A | 67.3 (4.2) | 78.5 (3.6) | 74.3 (3.8) | 99 |
| ST-Line X | | | | | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Automatic | £745 | T/A | £0 | £64.42 | 38.2 (7.4) | 64.2 (4.4) | 51.4 (5.5) | 125 |
| | 1.0T EcoBoost 140PS | Petrol | Manual | £745 | T/A | £0 | £64.42 | | | | |
| | 1.5T EcoBoost 182PS | Petrol | Manual | £945 | T/A | £143 | £64.80 | 40.4 (7.0) | 61.4 (4.6) | 51.4 (5.5) | 127 |
| | 1.5T EcoBoost 182PS | Petrol | Automatic | £1,095 | T/A | £38 | T/A | 33.2 (8.5) | 60.1 (4.7) | 46.3 (6.1) | 140 |
| | 1.5 TDCi 120PS | Diesel | Manual | £1,145 | T/A | £88 | T/A | 65.7 (4.3) | 83.1 (3.4) | 74.3 (3.8) | 99 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,545 | T/A | £488 | T/A | 67.3 (4.2) | 78.5 (3.6) | 74.3 (3.8) | 99 |



Focus 5-door hatchback

Available from £195 Advance Payment

2017.5 Model Year

| Model | Engine | Fuel | Transmission | WPMS | | | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|-------------------|---------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|---------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra - Urban | Combined | CO ₂ Emissions (g/km) Ø |
| Titanium | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £245 | T/A | £0 | £61.10 | 49.6 (5.7) | 72.4 (3.9) | 61.4 (4.6) | 105 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £295 | T/A | £0 | £61.43 | 49.6 (5.7) | 68.9 (4.1) | 60.1 (4.7) | 108 |
| | 1.0T EcoBoost 125PS | Petrol | Automatic | £445 | T/A | £0 | £62.43 | 38.2 (7.4) | 64.2 (4.4) | 51.4 (5.5) | 125 |
| | 1.5T EcoBoost 150PS | Petrol | Manual | £595 | T/A | £0 | £63.43 | 40.4 (7.0) | 61.4 (4.6) | 51.4 (5.5) | 127 |
| | 1.5T EcoBoost 150PS | Petrol | Automatic | £795 | T/A | £0 | £64.80 | 33.2 (8.5) | 60.1 (4.7) | 46.3 (6.1) | 140 |
| | 1.5 TDCi 120PS | Diesel | Manual | £695 | T/A | £0 | £64.09 | 65.7 (4.3) | 83.1 (3.4) | 74.3 (3.8) | 99 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,445 | T/A | £388 | T/A | 67.3 (4.2) | 78.5 (3.6) | 74.3 (3.8) | 99 |
| Titanium X | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £845 | T/A | £43 | £64.80 | 49.6 (5.7) | 72.4 (3.9) | 61.4 (4.6) | 105 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £895 | T/A | £93 | £64.80 | 49.6 (5.7) | 68.9 (4.1) | 60.1 (4.7) | 108 |
| | 1.0T EcoBoost 125PS | Petrol | Automatic | £1,095 | T/A | £38 | T/A | 38.2 (7.4) | 64.2 (4.4) | 51.4 (5.5) | 125 |
| | 1.5T EcoBoost 182PS | Petrol | Manual | £1,145 | T/A | £88 | T/A | 40.4 (7.0) | 61.4 (4.6) | 51.4 (5.5) | 127 |
| | 1.5T EcoBoost 182PS | Petrol | Automatic | £1,395 | T/A | £338 | T/A | 33.2 (8.5) | 60.1 (4.7) | 46.3 (6.1) | 140 |
| | 1.5 TDCi 120PS | Diesel | Manual | £1,395 | T/A | £338 | T/A | 65.7 (4.3) | 83.1 (3.4) | 74.3 (3.8) | 99 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,645 | T/A | £588 | T/A | 67.3 (4.2) | 78.5 (3.6) | 74.3 (3.8) | 99 |



Focus Estate
Available from £295 Advance Payment
 2017.5 Model Year

| Model | Engine | Fuel | Transmission | WPMS | | | |
|----------------------|---------------------|--------|--------------|-----------------|----------------|-----------------|----------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment |
| Zetec Edition | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £295 | T/A | £0 | £61.43 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £345 | T/A | £0 | £61.77 |
| | 1.0T EcoBoost 125PS | Petrol | Automatic | £345 | T/A | £0 | £61.77 |
| | 1.5 TDCi 120PS | Diesel | Manual | £645 | T/A | £0 | £63.76 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,445 | T/A | £388 | T/A |
| ST-Line | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Automatic | £545 | T/A | £0 | £63.09 |
| | 1.0T EcoBoost 140PS | Petrol | Manual | £345 | T/A | £0 | £61.77 |
| | 1.5T EcoBoost 150PS | Petrol | Automatic | £845 | T/A | £43 | £64.80 |
| | 1.5 TDCi 120PS | Diesel | Manual | £745 | T/A | £0 | £64.42 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,445 | T/A | £388 | T/A |
| ST-Line X | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Automatic | £845 | T/A | £43 | £64.80 |
| | 1.0T EcoBoost 140PS | Petrol | Manual | £845 | T/A | £43 | £64.80 |
| | 1.5T EcoBoost 182PS | Petrol | Manual | £1,045 | T/A | £243 | £64.80 |
| | 1.5T Ecoboost 182PS | Petrol | Automatic | £1,195 | T/A | £138 | T/A |
| | 1.5 TDCi 120PS | Diesel | Manual | £1,245 | T/A | £188 | T/A |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,645 | T/A | £588 | T/A |

| Fuel Economy mpg (l/100km)† and CO ₂ Emissions (g/km) ‡ | | | |
|--|--------------|------------|------------------------------------|
| Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ‡ |
| 47.9 (5.9) | 67.3 (4.2) | 58.9 (4.8) | 109 |
| 47.9 (5.9) | 67.3 (4.2) | 58.9 (4.8) | 110 |
| 38.2 (7.4) | 64.2 (4.4) | 51.4 (5.5) | 125 |
| 65.7 (4.3) | 83.1 (3.4) | 74.3 (3.8) | 99 |
| 67.3(4.2) | 78.5(3.6) | 74.3(3.8) | 99 |
| 38.2 (7.4) | 64.2 (4.4) | 51.4 (5.5) | 125 |
| 45.6 (6.2) | 68.9 (4.1) | 57.7 (4.9) | 112 |
| 33.2 (8.5) | 60.1 (4.7) | 46.3 (6.1) | 140 |
| 65.7 (4.3) | 83.1 (3.4) | 74.3 (3.8) | 99 |
| 67.3(4.2) | 78.5(3.6) | 74.3(3.8) | 99 |
| 38.2 (7.4) | 64.2 (4.4) | 51.4 (5.5) | 125 |
| 40.4 (7.0) | 61.4 (4.6) | 51.4 (5.5) | 127 |
| 33.2 (8.5) | 60.1 (4.7) | 46.3 (6.1) | 140 |
| 65.7 (4.3) | 83.1 (3.4) | 74.3 (3.8) | 99 |
| 67.3 (4.2) | 78.5 (3.6) | 74.3 (3.8) | 99 |



Focus Estate
Available from £295 Advance Payment
 2017.5 Model Year

| Model | Engine | Fuel | Transmission | WPMS | | | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|-------------------|---------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ‡ |
| Titanium | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £345 | T/A | £0 | £61.77 | 47.9 (5.9) | 67.3 (4.2) | 58.9 (4.8) | 109 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £395 | T/A | £0 | £62.10 | 47.9 (5.9) | 67.3 (4.2) | 58.9 (4.8) | 110 |
| | 1.0T EcoBoost 125PS | Petrol | Automatic | £545 | T/A | £0 | £63.09 | 38.2 (7.4) | 64.2 (4.4) | 51.4 (5.5) | 125 |
| | 1.5T EcoBoost 150PS | Petrol | Manual | £695 | T/A | £0 | £64.09 | 39.8 (7.1) | 60.1 (4.7) | 50.4 (5.6) | 128 |
| | 1.5T EcoBoost 150PS | Petrol | Automatic | £895 | T/A | £93 | £64.80 | 33.2 (8.5) | 60.1 (4.7) | 46.3 (6.1) | 140 |
| | 1.5 TDCi 120PS | Diesel | Manual | £795 | T/A | £0 | £64.80 | 65.7 (4.3) | 83.1 (3.4) | 74.3 (3.8) | 99 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,545 | T/A | £488 | T/A | 67.3(4.2) | 78.5(3.6) | 74.3(3.8) | 99 |
| Titanium X | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £945 | T/A | £143 | £64.80 | 47.9 (5.9) | 67.3 (4.2) | 58.9 (4.8) | 109 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £995 | T/A | £193 | £64.80 | 47.9 (5.9) | 67.3 (4.2) | 58.9 (4.8) | 110 |
| | 1.0T EcoBoost 125PS | Petrol | Automatic | £1,195 | T/A | £138 | T/A | 38.2 (7.4) | 64.2 (4.4) | 51.4 (5.5) | 125 |
| | 1.5T EcoBoost 182PS | Petrol | Manual | £1,245 | T/A | £188 | T/A | 39.8 (7.1) | 60.1 (4.7) | 50.4 (5.6) | 128 |
| | 1.5T EcoBoost 182PS | Petrol | Automatic | £1,495 | T/A | £438 | T/A | 33.2 (8.5) | 60.1 (4.7) | 46.3 (6.1) | 140 |
| | 1.5 TDCi 120PS | Diesel | Manual | £1,495 | T/A | £438 | T/A | 65.7 (4.3) | 83.1 (3.4) | 74.3 (3.8) | 99 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,745 | T/A | £688 | T/A | 67.3(4.2) | 78.5(3.6) | 74.3(3.8) | 99 |



Focus ST
Available from £1,445 Advance Payment
 2017.5 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | |
|------------------|---------------|--------|--------------|-----------------|----------------|-----------------|----------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment |
| Hatchback | | | | | | | |
| ST-2 | 2.0TDCI 185PS | Diesel | Manual | £1,445 | T/A | £388 | T/A |
| ST-2 | 2.0TDCI 185PS | Diesel | Automatic | £1,945 | T/A | £888 | T/A |
| ST-3 | 2.0TDCI 185PS | Diesel | Manual | £2,045 | T/A | £988 | T/A |
| ST-3 | 2.0TDCI 185PS | Diesel | Automatic | £2,545 | T/A | £1,488 | T/A |
| Estate | | | | | | | |
| ST-2 | 2.0TDCI 185PS | Diesel | Manual | £1,545 | T/A | £488 | T/A |
| ST-2 | 2.0TDCI 185PS | Diesel | Automatic | £2,045 | T/A | £988 | T/A |
| ST-3 | 2.0TDCI 185PS | Diesel | Manual | £2,145 | T/A | £1,088 | T/A |
| ST-3 | 2.0TDCI 185PS | Diesel | Automatic | £2,645 | T/A | £1,588 | T/A |

| Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|---|---------------|------------|------------------------------------|
| Urban | Extra - Urban | Combined | CO ₂ Emissions (g/km) ø |
| 56.5 (5.0) | 74.3 (3.8) | 67.3 (4.2) | 110 |
| 53.3 (5.3) | 67.3 (4.2) | 61.4 (4.6) | 119 |
| 56.5 (5.0) | 74.3 (3.8) | 67.3 (4.2) | 110 |
| 53.3 (5.3) | 67.3 (4.2) | 61.4 (4.6) | 119 |
| 56.5 (5.0) | 74.3 (3.8) | 67.3 (4.2) | 110 |
| 53.3 (5.3) | 67.3 (4.2) | 61.4 (4.6) | 119 |



C-MAX

Available from Nil Advance Payment

2018 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|---------------------------------|---------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km)-‡ |
| Zetec | | | | | | | | | | | |
| | 1.6 125PS | Petrol | Manual | £0 | T/A | £0 | £59.48 | 33.6 (8.4) | 54.3 (52) | 44.1 (6.4) | 149 |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £45 | T/A | £0 | £59.77 | 45.6 (6.2) | 62.8 (4.5) | 55.4 (5.1) | 117 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £95 | T/A | £0 | £60.11 | 45.6 (6.2) | 62.8 (4.5) | 55.4 (5.1) | 117 |
| | 1.5 TDCi 120PS | Diesel | Manual | £495 | T/A | £0 | £62.76 | 60.1 (4.7) | 76.4 (3.7) | 68.9 (4.1) | 105 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,095 | T/A | £38 | T/A | 60.1 (4.7) | 72.4 (3.9) | 67.3 (4.2) | 109 |
| Zetec with Navigation | | | | | | | | | | | |
| | 1.6 125PS | Petrol | Manual | £0 | T/A | £0 | £59.48 | 33.6 (8.4) | 54.3 (52) | 44.1 (6.4) | 149 |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £45 | T/A | £0 | £59.77 | 45.6 (6.2) | 62.8 (4.5) | 55.4 (5.1) | 117 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £95 | T/A | £0 | £60.11 | 45.6 (6.2) | 62.8 (4.5) | 55.4 (5.1) | 117 |
| | 1.5 TDCi 120PS | Diesel | Manual | £495 | T/A | £0 | £62.76 | 60.1 (4.7) | 76.4 (3.7) | 68.9 (4.1) | 105 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,145 | T/A | £88 | T/A | 60.1 (4.7) | 72.4 (3.9) | 67.3 (4.2) | 109 |
| Titanium | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £145 | T/A | £0 | £60.44 | 45.6 (6.2) | 62.8 (4.5) | 55.4 (5.1) | 117 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £195 | T/A | £0 | £60.77 | 45.6 (6.2) | 62.8 (4.5) | 55.4 (5.1) | 117 |
| | 1.5 TDCi 120PS | Diesel | Manual | £595 | T/A | £0 | £63.43 | 60.1 (4.7) | 76.4 (3.7) | 68.9 (4.1) | 105 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,295 | T/A | £238 | T/A | 60.1 (4.7) | 72.4 (3.9) | 67.3 (4.2) | 109 |
| | 2.0 TDCi 150PS | Diesel | Manual | £1,495 | T/A | £438 | T/A | 56.5 (5.0) | 70.6 (4.0) | 64.2 (4.4) | 114 |
| | 2.0 TDCi 150PS | Diesel | Automatic | £2,295 | T/A | £1,238 | T/A | 51.4 (5.5) | 64.2 (4.4) | 58.9 (4.8) | 124 |
| Titanium with Navigation | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £145 | T/A | £0 | £60.44 | 45.6 (6.2) | 62.8 (4.5) | 55.4 (5.1) | 117 |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £195 | T/A | £0 | £60.77 | 45.6 (6.2) | 62.8 (4.5) | 55.4 (5.1) | 117 |
| | 1.5 TDCi 120PS | Diesel | Manual | £595 | T/A | £0 | £63.43 | 60.1 (4.7) | 76.4 (3.7) | 68.9 (4.1) | 105 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,345 | T/A | £288 | T/A | 60.1 (4.7) | 72.4 (3.9) | 67.3 (4.2) | 109 |
| | 2.0 TDCi 150PS | Diesel | Manual | £1,495 | T/A | £438 | T/A | 56.5 (5.0) | 70.6 (4.0) | 64.2 (4.4) | 114 |
| | 2.0 TDCi 150PS | Diesel | Automatic | £2,295 | T/A | £1,238 | T/A | 51.4 (5.5) | 64.2 (4.4) | 58.9 (4.8) | 124 |



C-MAX

Available from Nil Advance Payment

2018 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|-----------------------------------|---------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km)-Ø |
| Titanium X | | | | | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £495 | T/A | £0 | £62.76 | 45.6 (6.2) | 62.8 (4.5) | 55.4 (5.1) | 117 |
| | 1.5 TDCi 120PS | Diesel | Manual | £795 | T/A | £0 | £64.80 | 60.1 (4.7) | 76.4 (3.7) | 68.9 (4.1) | 105 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,395 | T/A | £338 | T/A | 60.1 (4.7) | 72.4 (3.9) | 67.3 (4.2) | 109 |
| | 2.0 TDCi 150PS | Diesel | Manual | £1,595 | T/A | £538 | T/A | 56.5 (5.0) | 70.6 (4.0) | 64.2 (4.4) | 114 |
| | 2.0 TDCi 150PS | Diesel | Automatic | £2,395 | T/A | £1,338 | T/A | 51.4 (5.5) | 64.2 (4.4) | 58.9 (4.8) | 124 |
| Titanium X with Navigation | | | | | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £495 | T/A | £0 | £62.76 | 45.6 (6.2) | 62.8 (4.5) | 55.4 (5.1) | 117 |
| | 1.5 TDCi 120PS | Diesel | Manual | £795 | T/A | £0 | £64.80 | 60.1 (4.7) | 76.4 (3.7) | 68.9 (4.1) | 105 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,445 | T/A | £388 | T/A | 60.1 (4.7) | 72.4 (3.9) | 67.3 (4.2) | 109 |
| | 2.0 TDCi 150PS | Diesel | Manual | £1,595 | T/A | £538 | T/A | 56.5 (5.0) | 70.6 (4.0) | 64.2 (4.4) | 114 |
| | 2.0 TDCi 150PS | Diesel | Automatic | £2,395 | T/A | £1,338 | T/A | 51.4 (5.5) | 64.2 (4.4) | 58.9 (4.8) | 124 |



Grand C-MAX

Available from £195 Advance Payment

2018 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | | | | |
|---------------------------------|---------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|--|--|--|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km)-Ø | | | |
| Zetec | | | | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £195 | T/A | £0 | £60.77 | 44.1 (6.4) | 61.4 (4.6) | 54.3 (5.2) | 119 | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £195 | T/A | £0 | £60.77 | 44.1 (6.4) | 61.4 (4.6) | 54.3 (5.2) | 119 | | | |
| | 1.5 TDCi 120PS | Diesel | Manual | £595 | T/A | £0 | £63.43 | 57.7 (4.9) | 68.9 (4.1) | 64.2 (4.4) | 113 | | | |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,295 | T/A | £238 | T/A | 55.4 (5.1) | 65.7 (4.3) | 62.8 (4.5) | 119 | | | |
| Zetec with Navigation | | | | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £195 | T/A | £0 | £60.77 | 44.1 (6.4) | 61.4 (4.6) | 54.3 (5.2) | 119 | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £195 | T/A | £0 | £60.77 | 44.1 (6.4) | 61.4 (4.6) | 54.3 (5.2) | 119 | | | |
| | 1.5 TDCi 120PS | Diesel | Manual | £595 | T/A | £0 | £63.43 | 57.7 (4.9) | 68.9 (4.1) | 64.2 (4.4) | 113 | | | |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,345 | T/A | £288 | T/A | 55.4 (5.1) | 65.7 (4.3) | 62.8(4.5) | 119 | | | |
| Titanium | | | | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £295 | T/A | £0 | £61.43 | 44.1 (6.4) | 61.4 (4.6) | 54.3 (5.2) | 119 | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £345 | T/A | £0 | £61.77 | 44.1 (6.4) | 61.4 (4.6) | 54.3 (5.2) | 119 | | | |
| | 1.5 TDCi 120PS | Diesel | Manual | £795 | T/A | £0 | £64.80 | 57.7 (4.9) | 68.9 (4.1) | 64.2 (4.4) | 113 | | | |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,395 | T/A | £338 | T/A | 55.4 (5.1) | 65.7(4.3) | 62.8(4.5) | 119 | | | |
| | 2.0 TDCi 150PS | Diesel | Manual | £1,295 | T/A | £238 | T/A | 54.3 (5.2) | 67.3 (4.2) | 61.4 (4.6) | 119 | | | |
| | 2.0 TDCi 150PS | Diesel | Automatic | £2,495 | T/A | £1,438 | T/A | 50.4 (5.6) | 61.4 (4.6) | 56.5 (5.0) | 129 | | | |
| Titanium with Navigation | | | | | | | | | | | | | | |
| | 1.0T EcoBoost 100PS | Petrol | Manual | £295 | T/A | £0 | £61.43 | 44.1 (6.4) | 61.4 (4.6) | 54.3 (5.2) | 119 | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £345 | T/A | £0 | £61.77 | 44.1 (6.4) | 61.4 (4.6) | 54.3 (5.2) | 119 | | | |
| | 1.5 TDCi 120PS | Diesel | Manual | £795 | T/A | £0 | £64.80 | 57.7 (4.9) | 68.9 (4.1) | 64.2 (4.4) | 113 | | | |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,445 | T/A | £388 | T/A | 55.4 (5.1) | 65.7(4.3) | 62.8(4.5) | 119 | | | |
| | 2.0 TDCi 150PS | Diesel | Manual | £1,295 | T/A | £238 | T/A | 54.3 (5.2) | 67.3 (4.2) | 61.4 (4.6) | 119 | | | |
| | 2.0 TDCi 150PS | Diesel | Automatic | £2,495 | T/A | £1,438 | T/A | 50.4 (5.6) | 61.4 (4.6) | 56.5 (5.0) | 129 | | | |



Grand C-MAX

Available from £195 Advance Payment

2018 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|-----------------------------------|---------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km)-Ø |
| Titanium X | | | | | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £895 | T/A | £93 | £64.80 | 44.1 (6.4) | 61.4 (4.6) | 54.3 (5.2) | 119 |
| | 1.5 TDCi 120PS | Diesel | Manual | £1,095 | T/A | £38 | T/A | 57.7 (4.9) | 68.9 (4.1) | 64.2 (4.4) | 113 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,495 | T/A | £438 | T/A | 55.4(5.1) | 65.7(4.3) | 62.8(4.5) | 119 |
| | 2.0 TDCi 150PS | Diesel | Manual | £1,595 | T/A | £538 | T/A | 54.3 (5.2) | 67.3 (4.2) | 61.4 (4.6) | 119 |
| | 2.0 TDCi 150PS | Diesel | Automatic | £2,695 | T/A | £1,638 | T/A | 50.4 (5.6) | 61.4 (4.6) | 56.5 (5.0) | 129 |
| Titanium X with Navigation | | | | | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £895 | T/A | £93 | £64.80 | 44.1 (6.4) | 61.4 (4.6) | 54.3 (5.2) | 119 |
| | 1.5 TDCi 120PS | Diesel | Manual | £1,095 | T/A | £38 | T/A | 57.7 (4.9) | 68.9 (4.1) | 64.2 (4.4) | 113 |
| | 1.5 TDCi 120PS | Diesel | Automatic | £1,545 | T/A | £488 | T/A | 55.4(5.1) | 65.7(4.3) | 62.8(4.5) | 119 |
| | 2.0 TDCi 150PS | Diesel | Manual | £1,595 | T/A | £538 | T/A | 54.3 (5.2) | 67.3 (4.2) | 61.4 (4.6) | 119 |
| | 2.0 TDCi 150PS | Diesel | Automatic | £2,695 | T/A | £1,638 | T/A | 50.4 (5.6) | 61.4 (4.6) | 56.5 (5.0) | 129 |



Kuga

Available from £395 Advance Payment

2018 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|------------------------------|-------------------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ‡ |
| Zetec | | | | | | | | | | | |
| | 1.5T EcoBoost 120PS FWD (S/S) | Petrol | Manual | £595 | T/A | £0 | £63.43 | 35.8 (7.9) | 52.3 (5.4) | 44.8 (6.3) | 145 |
| | 1.5T EcoBoost 150PS FWD (S/S) | Petrol | Manual | £645 | T/A | £0 | £63.76 | 35.8 (7.9) | 52.3 (5.4) | 44.8 (6.3) | 145 |
| | 1.5T EcoBoost 182PS AWD | Petrol | Automatic | £895 | T/A | £93 | £64.80 | 30.1 (9.4) | 44.8 (6.3) | 37.7 (7.5) | 173 |
| | 1.5 TDCi 120PS FWD | Diesel | Manual | £395 | T/A | £0 | £62.10 | 58.9 (4.8) | 67.3 (4.2) | 64.2 (4.4) | 115 |
| | 1.5 TDCi 120PS FWD | Diesel | Automatic | £895 | T/A | £93 | £64.80 | 55.4 (5.1) | 61.4 (4.6) | 58.9 (4.8) | 124 |
| | 2.0 TDCi 150PS AWD | Diesel | Manual | £1,295 | T/A | £238 | T/A | 47.1 (6.0) | 60.1 (4.7) | 54.3 (5.2) | 135 |
| | 2.0 TDCi 150PS AWD | Diesel | Automatic | £1,895 | T/A | £838 | T/A | 51.4 (5.5) | 57.7 (4.9) | 54.3 (5.2) | 134 |
| Zetec with Navigation | | | | | | | | | | | |
| | 1.5T EcoBoost 120PS FWD (S/S) | Petrol | Manual | £595 | T/A | £0 | £63.43 | 35.8 (7.9) | 52.3 (5.4) | 44.8 (6.3) | 145 |
| | 1.5T EcoBoost 150PS FWD (S/S) | Petrol | Manual | £645 | T/A | £0 | £63.76 | 35.8 (7.9) | 52.3 (5.4) | 44.8 (6.3) | 145 |
| | 1.5T EcoBoost 182PS AWD | Petrol | Automatic | £895 | T/A | £93 | £64.80 | 30.1 (9.4) | 44.8 (6.3) | 37.7 (7.5) | 173 |
| | 1.5 TDCi 120PS FWD | Diesel | Manual | £395 | T/A | £0 | £62.10 | 58.9 (4.8) | 67.3 (4.2) | 64.2 (4.4) | 115 |
| | 1.5 TDCi 120PS FWD | Diesel | Automatic | £895 | T/A | £93 | £64.80 | 55.4 (5.1) | 61.4 (4.6) | 58.9 (4.8) | 124 |
| | 2.0 TDCi 150PS AWD | Diesel | Manual | £1,295 | T/A | £238 | T/A | 47.1 (6.0) | 60.1 (4.7) | 54.3 (5.2) | 135 |
| | 2.0 TDCi 150PS AWD | Diesel | Automatic | £1,895 | T/A | £838 | T/A | 51.4 (5.5) | 57.7 (4.9) | 54.3 (5.2) | 134 |
| Titanium | | | | | | | | | | | |
| | 1.5T EcoBoost 150PS FWD (S/S) | Petrol | Manual | £795 | T/A | £0 | £64.80 | 35.8 (7.9) | 52.3 (5.4) | 44.8 (6.3) | 145 |
| | 1.5T EcoBoost 182PS AWD | Petrol | Automatic | £1,245 | T/A | £188 | T/A | 30.1 (9.4) | 44.8 (6.3) | 37.7 (7.5) | 173 |
| | 1.5 TDCi 120PS FWD | Diesel | Manual | £595 | T/A | £0 | £63.43 | 58.9 (4.8) | 67.3 (4.2) | 64.2 (4.4) | 115 |
| | 1.5 TDCi 120PS FWD | Diesel | Automatic | £995 | T/A | £193 | £64.80 | 55.4 (5.1) | 61.4 (4.6) | 58.9 (4.8) | 124 |
| | 2.0 TDCi 150PS FWD | Diesel | Manual | £995 | T/A | £193 | £64.80 | 47.1 (6.0) | 60.1 (4.7) | 54.3 (5.2) | 135 |
| | 2.0 TDCi 180PS AWD | Diesel | Manual | £1,695 | T/A | £638 | T/A | 47.1 (6.0) | 60.1 (4.7) | 54.3 (5.2) | 135 |
| | 2.0 TDCi 180PS AWD | Diesel | Automatic | £2,095 | T/A | £1,038 | T/A | 51.4 (5.5) | 57.7 (4.9) | 54.3 (5.2) | 134 |
| Titanium X | | | | | | | | | | | |
| | 1.5T EcoBoost 150PS FWD (S/S) | Petrol | Manual | £995 | T/A | £193 | £64.80 | 35.8 (7.9) | 52.3 (5.4) | 44.8 (6.3) | 145 |
| | 1.5T EcoBoost 182PS AWD | Petrol | Automatic | £1,395 | T/A | £338 | T/A | 30.1 (9.4) | 44.8 (6.3) | 37.7 (7.5) | 173 |
| | 1.5 TDCi 120PS FWD | Diesel | Manual | £1,095 | T/A | £38 | T/A | 58.9 (4.8) | 67.3 (4.2) | 64.2 (4.4) | 115 |
| | 1.5 TDCi 120PS FWD | Diesel | Automatic | £1,395 | T/A | £338 | T/A | 55.4 (5.1) | 61.4 (4.6) | 58.9 (4.8) | 124 |
| | 2.0 TDCi 150PS FWD | Diesel | Manual | £1,395 | T/A | £338 | T/A | 47.1 (6.0) | 60.1 (4.7) | 54.3 (5.2) | 135 |
| | 2.0 TDCi 180PS AWD | Diesel | Manual | £2,095 | T/A | £1,038 | T/A | 47.1 (6.0) | 60.1 (4.7) | 54.3 (5.2) | 135 |
| | 2.0 TDCi 180PS AWD | Diesel | Automatic | £2,295 | T/A | £1,238 | T/A | 51.4 (5.5) | 57.7 (4.9) | 54.3 (5.2) | 134 |



Kuga

Available from £395 Advance Payment

2018 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|------------------|-------------------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|---------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra - Urban | Combined | CO ₂ Emissions (g/km) ‡ |
| ST-Line | | | | | | | | | | | |
| | 1.5T EcoBoost 150PS FWD (S/S) | Petrol | Manual | £895 | T/A | £93 | £64.80 | 35.8 (7.9) | 52.3 (5.4) | 44.8 (6.3) | 145 |
| | 1.5T EcoBoost 182PS AWD | Petrol | Automatic | £1,295 | T/A | £238 | T/A | 30.1 (9.4) | 44.8 (6.3) | 37.7 (7.5) | 173 |
| | 1.5 TDCi 120PS FWD | Diesel | Manual | £895 | T/A | £93 | £64.80 | 58.9 (4.8) | 67.3 (4.2) | 64.2 (4.4) | 115 |
| | 1.5 TDCi 120PS FWD | Diesel | Automatic | £1,295 | T/A | £238 | T/A | 55.4 (5.1) | 61.4 (4.6) | 58.9 (4.8) | 124 |
| | 2.0 TDCi 150PS FWD | Diesel | Manual | £1,295 | T/A | £238 | T/A | 47.1 (6.0) | 60.1 (4.7) | 54.3 (5.2) | 135 |
| | 2.0 TDCi 180PS AWD | Diesel | Manual | £1,795 | T/A | £738 | T/A | 47.1 (6.0) | 60.1 (4.7) | 54.3 (5.2) | 135 |
| | 2.0 TDCi 180PS AWD | Diesel | Automatic | £2,195 | T/A | £1,138 | T/A | 51.4 (5.5) | 57.7 (4.9) | 54.3 (5.2) | 134 |
| ST-Line X | | | | | | | | | | | |
| | 1.5T EcoBoost 150PS FWD (S/S) | Petrol | Manual | £995 | T/A | £193 | £64.80 | 35.8 (7.9) | 52.3 (5.4) | 44.8 (6.3) | 145 |
| | 1.5T EcoBoost 182PS AWD | Petrol | Automatic | £1,495 | T/A | £438 | T/A | 30.1 (9.4) | 44.8 (6.3) | 37.7 (7.5) | 173 |
| | 1.5 TDCi 120PS FWD | Diesel | Manual | £1,095 | T/A | £38 | T/A | 58.9 (4.8) | 67.3 (4.2) | 64.2 (4.4) | 115 |
| | 1.5 TDCi 120PS FWD | Diesel | Automatic | £1,595 | T/A | £538 | T/A | 55.4 (5.1) | 61.4 (4.6) | 58.9 (4.8) | 124 |
| | 2.0 TDCi 150PS FWD | Diesel | Manual | £1,495 | T/A | £438 | T/A | 47.1 (6.0) | 60.1 (4.7) | 54.3 (5.2) | 135 |
| | 2.0 TDCi 180PS AWD | Diesel | Manual | £1,995 | T/A | £938 | T/A | 47.1 (6.0) | 60.1 (4.7) | 54.3 (5.2) | 135 |
| | 2.0 TDCi 180PS AWD | Diesel | Automatic | £2,395 | T/A | £1,338 | T/A | 51.4 (5.5) | 57.7 (4.9) | 54.3 (5.2) | 134 |
| Vignale | | | | | | | | | | | |
| | 1.5T EcoBoost 182PS AWD | Petrol | Automatic | £1,995 | T/A | £938 | T/A | 30.1 (9.4) | 44.8 (6.3) | 37.7 (7.5) | 173 |
| | 1.5 TDCi 120PS FWD | Diesel | Manual | £2,295 | T/A | £1,238 | T/A | 58.9 (4.8) | 67.3 (4.2) | 64.2 (4.4) | 115 |
| | 1.5 TDCi 120PS FWD | Diesel | Automatic | £2,795 | T/A | £1,738 | T/A | 55.4 (5.1) | 61.4 (4.6) | 58.9 (4.8) | 124 |
| | 2.0 TDCi 150PS FWD | Diesel | Manual | £2,795 | T/A | £1,738 | T/A | 47.1 (6.0) | 60.1 (4.7) | 54.3 (5.2) | 135 |

Kuga Zetec, Titanium, Titanium X & Vignale are eligible for free of charge Appearance Pack worth £425, where fitted, for applications received and accepted 1 January to 31 March 2018



Mondeo Hatchback

Available from £1,845 Advance Payment

2018.25 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|-------------------------|-----------------------------|------------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ∅ |
| Zetec Edition | | | | | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £2,145 | T/A | £1,088 | T/A | 44.8 (6.3) | 64.2 (5.1) | 55.4 (5.1) | 119 |
| | 1.5T EcoBoost 160PS | Petrol | Manual | £2,195 | T/A | £1,138 | T/A | 36.2 (7.8) | 61.4 (5.8) | 48.7 (5.8) | 134 |
| | 1.5T EcoBoost 160PS | Petrol | Automatic | £1,845 | T/A | £788 | T/A | 32.5 (8.7) | 57.7 (4.9) | 44.8 (6.3) | 146 |
| | 2.0 Duratorq TDCi 150PS ECO | Diesel | Manual | £2,595 | T/A | £1,538 | T/A | 58.9 (4.8) | 74.3 (3.8) | 67.3 (4.2) | 109 |
| | 2.0 Duratorq TDCi 150PS | Diesel | Automatic | £2,895 | T/A | £1,838 | T/A | 51.4 (5.5) | 64.2 (4.4) | 58.9 (4.8) | 124 |
| Titanium Edition | | | | | | | | | | | |
| | 1.5T Ecoboost 160PS | Petrol | Manual | £2,395 | T/A | £1,338 | T/A | 35.8 (7.9) | 60.1 (4.7) | 47.9 (5.9) | 136 |
| | 1.5T Ecoboost 160PS | Petrol | Automatic | £2,095 | T/A | £1,038 | T/A | 32.1 (8.8) | 56.5 (5.0) | 44.1 (6.4) | 148 |
| | 1.5 Duratorq TDCi 120PS ECO | Diesel | Manual | £2,345 | T/A | £1,288 | T/A | 68.9 (4.1) | 85.6 (3.3) | 78.5 (3.6) | 94 |
| | 2.0 Duratorq TDCi 150PS | Diesel | Manual | £2,995 | T/A | £1,938 | T/A | 57.7 (4.9) | 72.4 (3.9) | 65.7 (4.3) | 112 |
| | 2.0 Duratorq TDCi 150PS ECO | Diesel | Manual | £2,645 | T/A | £1,588 | T/A | 61.4 (4.6) | 76.4 (3.7) | 68.9 (4.1) | 107 |
| | 2.0 Duratorq TDCi 150PS | Diesel | Automatic | £3,095 | T/A | £2,038 | T/A | 52.3 (5.4) | 64.2 (4.4) | 58.9 (4.8) | 124 |
| | 2.0 Duratorq TDCi 180PS | Diesel | Manual | £2,695 | T/A | £1,638 | T/A | 55.4 (5.1) | 68.9 (4.1) | 62.8 (4.5) | 117 |
| | 2.0 Duratorq TDCi 180PS | Diesel | Automatic | £2,795 | T/A | £1,738 | T/A | 52.2 (5.4) | 64.2 (4.4) | 58.9 (4.8) | 124 |
| | 2.0 Duratorq TDCi 180PS AWD | Diesel | Automatic | £3,395 | T/A | £2,338 | T/A | 44.1 (6.4) | 58.9 (4.8) | 53.3 (5.3) | 138 |
| | 2.0 TIVCT | P/Electric | Automatic | £2,745 | T/A | £1,688 | T/A | 100.9 (2.8) | 56.5 (5.0) | 67.3 (4.2) | 92 |
| ST-Line Edition | | | | | | | | | | | |
| | 2.0 Duratorq TDCi 180PS | Diesel | Automatic | £3,195 | T/A | £2,138 | T/A | 52.2 (5.4) | 64.2 (4.4) | 58.9 (4.8) | 124 |
| | 2.0 Duratorq TDCi 180PS AWD | Diesel | Automatic | £3,745 | T/A | £2,688 | T/A | 44.1 (6.4) | 58.9 (4.8) | 53.3 (5.3) | 138 |



Mondeo Estate

Available from £1,495 Advance Payment

2018.25 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|-------------------------|-----------------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ∅ |
| Zetec Edition | | | | | | | | | | | |
| | 1.0T EcoBoost 125PS | Petrol | Manual | £1,795 | T/A | £738 | T/A | 45.6 (6.2) | 61.4 (4.6) | 54.3 (5.2) | 120 |
| | 1.5T EcoBoost 160PS | Petrol | Manual | £1,845 | T/A | £788 | T/A | 35.8 (7.9) | 60.1 (4.7) | 47.9 (5.9) | 137 |
| | 1.5T EcoBoost 160PS | Petrol | Automatic | £1,495 | T/A | £438 | T/A | 32.1 (8.8) | 54.3 (5.2) | 43.5 (6.5) | 152 |
| | 2.0 Duratorq TDCi 150PS ECO | Diesel | Manual | £2,495 | T/A | £1,438 | T/A | 60.1 (4.7) | 74.3 (3.8) | 67.3 (4.2) | 109 |
| | 2.0 Duratorq TDCi 150PS | Diesel | Manual | £2,545 | T/A | £1,488 | T/A | 57.7 (4.9) | 72.4 (3.9) | 65.7 (4.3) | 112 |
| | 2.0 Duratorq TDCi 150PS | Diesel | Automatic | £2,595 | T/A | £1,538 | T/A | 50.4 (5.6) | 62.8 (4.5) | 57.7 (4.9) | 127 |
| Titanium Edition | | | | | | | | | | | |
| | 1.5T Ecoboost 160PS | Petrol | Manual | £2,095 | T/A | £1,038 | T/A | 35.3 (8.0) | 58.9 (4.8) | 47.1 (6.0) | 139 |
| | 1.5T Ecoboost 160PS | Petrol | Automatic | £1,695 | T/A | £638 | T/A | 32.1 (8.8) | 53.3 (5.3) | 42.8 (6.6) | 154 |
| | 1.5 Duratorq TDCi 120PS ECO | Diesel | Manual | £1,995 | T/A | £938 | T/A | 65.7 (4.3) | 80.7 (3.5) | 74.3 (3.8) | 99 |
| | 2.0 Duratorq TDCi 150PS | Diesel | Manual | £2,745 | T/A | £1,688 | T/A | 55.4 (5.1) | 70.6 (4.0) | 64.2 (4.4) | 115 |
| | 2.0 Duratorq TDCi 150PS ECO | Diesel | Manual | £2,595 | T/A | £1,538 | T/A | 60.1 (4.7) | 74.3 (3.8) | 67.3 (4.2) | 109 |
| | 2.0 Duratorq TDCi 150PS | Diesel | Automatic | £2,795 | T/A | £1,738 | T/A | 51.4 (5.5) | 62.8 (4.5) | 57.7 (4.9) | 126 |
| | 2.0 Duratorq TDCi 180PS | Diesel | Manual | £2,295 | T/A | £1,238 | T/A | 54.3 (5.2) | 68.9 (4.1) | 62.8 (4.5) | 119 |
| | 2.0 Duratorq TDCi 180PS | Diesel | Automatic | £2,395 | T/A | £1,338 | T/A | 51.4 (5.5) | 62.8 (4.5) | 57.7 (4.9) | 126 |
| | 2.0 Duratorq TDCi 180PS AWD | Diesel | Automatic | £3,095 | T/A | £2,038 | T/A | 45.6 (6.2) | 57.7 (4.9) | 52.3 (5.4) | 141 |
| ST-Line Edition | | | | | | | | | | | |
| | 2.0 Duratorq TDCi 180PS | Diesel | Manual | £2,795 | T/A | £1,738 | T/A | 54.3 (5.2) | 68.9 (4.1) | 62.8 (4.5) | 119 |
| | 2.0 Duratorq TDCi 180PS | Diesel | Automatic | £2,895 | T/A | £1,838 | T/A | 51.4 (5.5) | 62.8 (4.5) | 57.7 (4.9) | 126 |



S-MAX

Available from £995 Advance Payment

2018.25 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|-----------------|----------------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ∅ |
| Zetec | | | | | | | | | | | |
| | 1.5T EcoBoost SCTi160PS | Petrol | Manual | £995 | T/A | £193 | £64.80 | 35.3 (8.0) | 50.4 (5.6) | 43.5 (6.5) | 149 |
| | 2.0 Duratorq TDCi120PS | Diesel | Manual | £1,795 | T/A | £738 | T/A | 50.4 (5.6) | 61.4 (4.6) | 56.5 (5.0) | 129 |
| | 2.0 Duratorq TDCi150PS | Diesel | Manual | £1,495 | T/A | £438 | T/A | 50.4 (5.6) | 61.4 (4.6) | 56.5 (5.0) | 129 |
| | 2.0 Duratorq TDCi150PS | Diesel | Automatic | £1,995 | T/A | £938 | T/A | 50.4 (5.6) | 61.4 (4.6) | 56.5 (5.0) | 129 |
| Titanium | | | | | | | | | | | |
| | 1.5T EcoBoost SCTi160PS | Petrol | Manual | £1,195 | T/A | £138 | T/A | 35.3 (8.0) | 50.4 (5.6) | 43.5 (6.5) | 149 |
| | 2.0 Duratorq TDCi150PS | Diesel | Manual | £1,595 | T/A | £538 | T/A | 50.4 (5.6) | 61.4 (4.6) | 56.5 (5.0) | 129 |
| | 2.0 Duratorq TDCi150PS AWD | Diesel | Manual | £2,995 | T/A | £1,938 | T/A | 46.3 (6.1) | 57.7 (4.9) | 52.3 (5.4) | 139 |
| | 2.0 Duratorq TDCi150PS | Diesel | Automatic | £2,595 | T/A | £1,538 | T/A | 50.4 (5.6) | 61.4 (4.6) | 56.5 (5.0) | 129 |
| | 2.0 Duratorq TDCi180PS | Diesel | Manual | £2,095 | T/A | £1,038 | T/A | 48.7 (5.8) | 58.9 (4.8) | 54.3 (5.2) | 134 |
| | 2.0 Duratorq TDCi180PS | Diesel | Automatic | £3,095 | T/A | £2,038 | T/A | 44.1 (6.4) | 52.3 (5.4) | 48.7 (5.8) | 149 |



Galaxy

Available From £1,295 Advance Payment

2018.25 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|------------------------------|-----------------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ‡ |
| Zetec | | | | | | | | | | | |
| | 1.5T EcoBoost SCTi 160PS | Petrol | Manual | £1,295 | T/A | £238 | T/A | 35.3 (8.0) | 50.4 (5.6) | 43.5 (6.5) | 149 |
| | 2.0 Duratorq TDCi 120PS | Diesel | Manual | £1,495 | T/A | £438 | T/A | 50.4 (5.6) | 61.4 (4.6) | 56.5 (5.0) | 129 |
| | 2.0 Duratorq TDCi 150PS | Diesel | Manual | £1,595 | T/A | £538 | T/A | 50.4 (5.6) | 61.4 (4.6) | 56.5 (5.0) | 129 |
| | 2.0 Duratorq TDCi 150PS | Diesel | Automatic | £2,495 | T/A | £1,438 | T/A | 47.9 (5.9) | 58.9 (4.8) | 54.3 (5.2) | 134 |
| Zetec with Navigation | | | | | | | | | | | |
| | 1.5T EcoBoost SCTi 160PS | Petrol | Manual | £1,295 | T/A | £238 | T/A | 35.3 (8.0) | 50.4 (5.6) | 43.5 (6.5) | 149 |
| | 2.0 Duratorq TDCi 120PS | Diesel | Manual | £1,495 | T/A | £438 | T/A | 50.4 (5.6) | 61.4 (4.6) | 56.5 (5.0) | 129 |
| | 2.0 Duratorq TDCi 150PS | Diesel | Manual | £1,595 | T/A | £538 | T/A | 50.4 (5.6) | 61.4 (4.6) | 56.5 (5.0) | 129 |
| | 2.0 Duratorq TDCi 150PS | Diesel | Automatic | £2,495 | T/A | £1,438 | T/A | 47.9 (5.9) | 58.9 (4.8) | 54.3 (5.2) | 134 |
| Titanium | | | | | | | | | | | |
| | 1.5T EcoBoost SCTi 160PS | Petrol | Manual | £1,595 | T/A | £538 | T/A | 35.3 (8.0) | 50.4 (5.6) | 43.5 (6.5) | 149 |
| | 2.0 Duratorq TDCi 150PS | Diesel | Manual | £1,795 | T/A | £738 | T/A | 50.4 (5.6) | 61.4 (4.6) | 56.5 (5.0) | 129 |
| | 2.0 Duratorq TDCi 150PS AWC | Diesel | Manual | £2,995 | T/A | £1,938 | T/A | 46.3 (6.1) | 57.7 (4.9) | 52.3 (5.4) | 139 |
| | 2.0 Duratorq TDCi 150PS | Diesel | Automatic | £2,745 | T/A | £1,688 | T/A | 47.9 (5.9) | 58.9 (4.8) | 54.3 (5.2) | 134 |
| | 2.0 Duratorq TDCi 180PS | Diesel | Manual | £2,345 | T/A | £1,288 | T/A | 47.9 (5.9) | 57.7 (4.9) | 52.3 (5.4) | 134 |
| | 2.0 Duratorq TDCi 180PS | Diesel | Automatic | £3,245 | T/A | £2,188 | T/A | 44.1 (6.4) | 52.3 (5.4) | 48.7 (5.8) | 149 |



Tourneo Connect

Available from £945 Advance Payment

2017.75 Model Year

| Model | Engine | Fuel | Transmlsson | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|-----------------|--------------------------------|--------|-------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) Ø |
| Zetec | | | | | | | | | | | |
| | 1.5 100PS | Diesel | Manual | £945 | T/A | £143 | £64.80 | 52.3 (5.4) | 64.2 (4.4) | 58.9 (4.8) | 124 |
| | 1.5 120PS with Auto Start-Stop | Diesel | Manual | £1,195 | T/A | £138 | T/A | 57.6 (4.9) | 64.2 (4.4) | 61.4 (4.6) | 119 |
| | 1.5 120PS with Auto Start-Stop | Diesel | Automatic | £2,395 | T/A | £1,338 | T/A | 52.3 (5.4) | 60.1 (4.7) | 56.6 (5.0) | 129 |
| Titanium | | | | | | | | | | | |
| | 1.5 100PS | Diesel | Manual | £1,245 | T/A | £188 | T/A | 52.3 (5.4) | 64.2 (4.4) | 58.9 (4.8) | 124 |
| | 1.5 120PS with Auto Start-Stop | Diesel | Manual | £1,445 | T/A | £388 | T/A | 57.6 (4.9) | 64.2 (4.4) | 61.4 (4.6) | 119 |
| | 1.5 120PS with Auto Start-Stop | Diesel | Automatic | £2,495 | T/A | £1,438 | T/A | 52.3 (5.4) | 60.1 (4.7) | 56.6 (5.0) | 129 |



Grand Tourneo Connect

Available from £895 Advance Payment

2017.75 Model Year

| Model | Engine | Fuel | Transmission | DLA, PIP & AFIP | | WPMS | | Fuel Economy mpg (l/100km)† and CO ₂ Emissions | | | |
|--|--------------------------------|--------|--------------|-----------------|----------------|-----------------|----------------|---|--------------|------------|------------------------------------|
| | | | | Advance Payment | Weekly Payment | Advance Payment | Weekly Payment | Urban | Extra -Urban | Combined | CO ₂ Emissions (g/km) ∅ |
| Zetec | | | | | | | | | | | |
| | 1.5 100PS | Diesel | Manual | £895 | T/A | £93 | £64.80 | 52.3 (5.4) | 64.2 (4.4) | 58.9 (4.8) | 124 |
| | 1.5 120PS with Auto Start-Stop | Diesel | Manual | £1,045 | T/A | £243 | £64.80 | 57.6 (4.9) | 64.2 (4.4) | 61.4 (4.6) | 119 |
| | 1.5 120PS with Auto Start-Stop | Diesel | Automatic | £2,295 | T/A | £1,238 | T/A | 52.3 (5.4) | 60.1 (4.7) | 56.6 (5.0) | 129 |
| Titanium | | | | | | | | | | | |
| | 1.5 120PS with Auto Start-Stop | Diesel | Manual | £1,295 | T/A | £238 | T/A | 57.6 (4.9) | 64.2 (4.4) | 61.4 (4.6) | 119 |
| | 1.5 120PS with Auto Start-Stop | Diesel | Automatic | £2,295 | T/A | £1,238 | T/A | 52.3 (5.4) | 60.1 (4.7) | 56.6 (5.0) | 129 |
| Zetec with Delete Third Row Seats option | | | | | | | | | | | |
| | 1.5 100PS | Diesel | Manual | £895 | T/A | £93 | £64.80 | 52.3 (5.4) | 64.2 (4.4) | 58.9 (4.8) | 124 |
| | 1.5 120PS with Auto Start-Stop | Diesel | Manual | £1,045 | T/A | £243 | £64.80 | 57.6 (4.9) | 64.2 (4.4) | 61.4 (4.6) | 119 |
| | 1.5 120PS with Auto Start-Stop | Diesel | Automatic | £2,295 | T/A | £1,238 | T/A | 52.3 (5.4) | 60.1 (4.7) | 56.6 (5.0) | 129 |
| Titanium with Delete Third Row Seats option | | | | | | | | | | | |
| | 1.5 120PS with Auto Start-Stop | Diesel | Manual | £1,295 | T/A | £238 | T/A | 57.6 (4.9) | 64.2 (4.4) | 61.4 (4.6) | 119 |
| | 1.5 120PS with Auto Start-Stop | Diesel | Automatic | £2,295 | T/A | £1,238 | T/A | 52.3 (5.4) | 60.1 (4.7) | 56.6 (5.0) | 129 |

